



# Managing the Pieces of *Your* Business Puzzle

## T M S Consulting ~ Business Building Series

Attend one session for \$55 or both on the same day for only \$85

**AM Sessions:** 9:00 to 12:30 p.m. **PM Sessions:** 1:15 to 4:45 p.m.

<b>January 14</b> 9:00 AM	<b>Customer Service</b> Growing Your Profit and Referral Base
1:30 PM	<b>Websites and E-Commerce</b> Going Global
<b>February 11</b> 9:00 AM	<b>Creating Strategic Alliances</b> Turning Business Cards into <b>"Golden"</b> Referrals
1:30 PM	<b>Target Marketing</b> Finding Qualified Prospects
<b>March 10</b> 9:00 AM	<b>Successful Selling</b> Solving Problems with P...E...P...
1:30 PM	<b>The Secret to Closing the Sale</b> Asking 3 Times

**NOTE:** *Series Workbooks are available for only \$25.00*  
(includes complementary 30 minute phone consultation for Workbook related questions)

**Presented by Terry Sullivan ~ T M S Consulting**

*Training & Mentoring ~ Marketing & Sales ~ Success Strategies*

678-485-4331

[www.strategies4unlimitedsuccess.com](http://www.strategies4unlimitedsuccess.com)

**Sponsored by the South DeKalb Business Incubator**

404-329-4500 [www.sdbusinc.org](http://www.sdbusinc.org)



**Location:** South DeKalb Business Incubator  
1599-A Memorial Drive ~ Atlanta

**Registration:** Call **404-329-4500** Today!